



Chelan/Douglas Year End Performance Report July 1, 2012 – September 30, 2012

STEPPING UP

Luis took Action for Career Training in November 2010 after dropping out of 10th grade the previous spring. Monthly, about 30 dropouts inquire at SkillSource about getting a GED. Most finish the week long workshop but only half pass the five comprehensive tests required to earn a certificate.

Luis dropped out of high school against his parent's wishes and did orchard work to help his family earn extra income. Education was not a high priority but he soon realized that he set a bad example for his two younger brothers. His math and English skills were below 9th grade level when he started. He was assigned the afternoon class and attended every day.

Luis also wanted to work. He took the Job Hunter workshop series at Employment Security and created a resume. A few months after regularly attending class, an interview was arranged with Latino Market Place, an East Wenatchee business. Luis was offered an Internship to learn maintenance work. He started slow. His customer service skills were weak and he struggled to keep up with the high paced work environment.

The employer, however, believed that Luis had potential. His Youth Trainer coached ways to improve his customer service and pick up the pace. Luis accepted the feedback and stepped up his workplace skills. He successfully performed the internship through the spring as a Stock Clerk Assistant. That landed him a Sales Clerk job and his training on-the-job continued.

Meanwhile, he attended class regularly and was active in the leadership course, seen here delivering groceries to the Light House kitchen. He passed the last GED exam June, 2012 earning his Certificate. Luis set the right example for his brothers as a secondary school graduate and valued employee.



Luis: 2nd from the right

Participants at Local Community Colleges	12-13 Students (YTD)			11-12 Students		
	Big Bend	WVC	WVC Omak	Big Bend	WVC	WVC Omak
Health Care	12	21	14	28	37	24
Office	8	3	3	13	6	6
Industrial & Technical	12	6	2	21	8	0
Other	0	1	2	0	2	6
ARRA Healthcare IRC		6			20	

Adult Priority	CD Actual	Area Actual	Annual Goal
Priority 1: Low income & public assistance	81%	81%	≥ 51%
Priority 2: 70%-175% LLSIL	19%	18%	≤ 39%
Priority 3: Above 175% LLSIL	0%	1%	≤ 10%



Registration & Exit	CD YTD	Annual Goal
Total Served	297	591
Adults		
Registered	54	82
Placement Rate (<i>% employed at exit</i>)	100%	80%
Credential Rate (<i>% trained who earn a credential</i>)	NA	NA
Dislocated Workers (Regular & NEG OJT)		
Registered	68	105
Placement Rate (<i>% employed at exit</i>)	100%	81%
Credential Rate (<i>% trained who earn a credential</i>)	100%	NA
Youth		
Registered	31	66
Placement Rate (<i>% of older youth employed at exit</i>)	50%	78%
Credential Rate (<i>% of youth who achieved a credential</i>)	100%	72%



Follow Up (Q4 through 092012)			
	Area Actual	Adjusted Target	
Adults			
Entered Employment (<i>employed 1st quarter after exit</i>)	77%	80%	
Retention (<i>employed 1st, 2nd, & 3^d quarter after exit</i>)	84%	85%	
Earnings (<i>average monthly earnings</i>)	\$1949/mo	\$1846/mo	
Dislocated Workers			
	Actual	Target	
Entered Employment	79%	81%	
Retention	87%	84%	
Earnings	\$2744/mo	\$2473mo	
Youth			
	Actual	Target	
Certificate	78%	72%	
Literacy/Numeracy	62%	53%	
Placement Rate	67%	53%	



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
SkillSource:				
Human Resources	677,602	167,021	25%	
Physical Resources	237,297	58,130	24%	
Employer Based	196,486	31,939	16%	39%
Vocational Institutions/Colleges	129,047	9,581	7%	43%
Support and Incentives	39,289	5,513	14%	
Total	1,279,721	272,184	21%	29%