



## Grant/Adams Quarterly Performance Report July 1, 2015 – March 31, 2016

### NORM

Norm was laid off by a local hardware retail store. At almost 70, he was unsure what to do but retirement was not an option. Norm had exhausted unemployment when he learned about SkillSource services and signed up for the ACE workshop to get things started.

The ACE workshop is a four day workshop held at the WorkSource Central Basin and is designed to help job seekers in areas like motivation and success, skills assessment and career planning. Basic skills and interests are also assessed.

Career Scope pulls together aptitudes and interests to produce a career preference report. Norm also took Employment Security's Job Hunter workshop.

Norm knew he wanted to job to help people. He saw an opening with a local transportation agency called People For People. Norm thought driving a mini bus was right for him.

SkillSource contacted PFP explaining that Norm qualified for a paid internship to experience driving a min. People for People agreed to give Norm a try.

Norm learned new skills during the one month internship. SkillSource also supported his commute to work purchased uniforms needed for his new job.

During an internship check, Norm said he had difficulty hearing hearing loss was a problem at work. The Division of Vocational Rehabilitation stepped in to provide a hearing test and subsequent aids.

Norm successfully completed the internship and won a job offer. Since he still had to obtain a CDL and continue learning, SkillSource extended his training plan another month.

This has been a great example of an on the job training opportunity that was very successful. This is also an example of the success of the Central Basin one stop center where Norm received seamless services from multiple agencies located under one roof.



Participants at Local Community Colleges	15-16 Students (YTD)			14-15 Students		
	Big Bend	WVC	WVC Omak	Big Bend	WVC	WVC Omak
Health Care	10	21	5	5	24	9
Office	10	13	1	13	12	4
Industrial & Technical	30	26	3	27	7	1
Other	0	3	1	0	3	1



<b>Registration &amp; Exit</b>	<b>GA YTD</b>	<b>Annual Goal</b>
<b>Total Served</b>	<b>621</b>	<b>723</b>
<b>Adults</b>		
Registered	108	99
Placement Rate (% employed at exit)	89%	80%
Credential Rate (% trained who earn a credential)	89%	64%
<b>Dislocated Workers (Regular &amp; Discretionary)</b>		
Registered	81	134
Placement Rate (% employed at exit)	94%	81%
Credential Rate (% trained who earn a credential)	79%	71%
<b>Youth</b>		
Registered	120	84
Placement Rate (% of older youth employed at exit)	57%	78%
Credential Rate (% of youth who achieved a credential)	38%	72%



<b>Follow Up (Q4 through 12/2015)</b>																										
	<b>Area Actual</b>	<b>Adjusted Target</b>																								
<b>Adults</b>																										
Entered Employment (employed 1 <sup>st</sup> quarter after exit)	78%	77%																								
Retention (employed 1 <sup>st</sup> , 2 <sup>nd</sup> , & 3 <sup>d</sup> quarter after exit)	84%	87%																								
Earnings (average monthly earnings)	\$2425/mo	\$2266/mo																								
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<b>Workforce Investment Fiscal</b>	<b>Budget</b>	<b>Expenditures</b>	<b>Expenditure Rate</b>	<b>Obligation Rate</b>
SkillSource:				
Human Resources	751,671	547,252	73%	
Physical Resources	292,413	208,326	71%	
Employer Based	212,957	80,877	38%	60%
Vocational Institutions/Colleges	151,065	95,657	63%	82%
Support and Incentives	27,345	24,646	90%	
<b>Total</b>	<b>1,435,451</b>	<b>956,758</b>	<b>67%</b>	<b>72%</b>