

## Grant/Adams Quarterly Performance Report July 1, 2016 – September 30, 2016

### Persistence Pays

Christina was laid off mid-2014 from her financial services industry job. Like many workers, she thought she could find another office job in short order. Still unemployed, six months later she found the WorkSource Center. Christina attended the ACE, Job Hunter and Career Development workshops to assess interests, study job search skills and improve computer and communication skills.

She also attended the new PRIME (Presentation in Modern Employment) workshop, a special class designed for long term unemployed workers to rebuild confidence and study advanced techniques for applying and interviewing. She landed a couple of temporary and seasonal jobs but nothing turned into permanent work.

SkillSource continued to support Christina with transportation and apparel for job interviewing throughout 2015. She had lost her driver license and apartment. In early 2016, SkillSource reached out to JR Simplot in Moses Lake. The company has trained other participants on-the-job over the years. Christina's resume was sent to Sara Matzen, HR Director. The company had no office openings but Sara invited Christina in to test and interview for their

production team. Christina was hired and trained in a variety of manufacturing operations. While food processing is a completely new direction, Christina enjoys her job and appreciates the opportunities Simplot provides.

She is driving again, has a new apartment and plans to finish her AA degree at Big Bend. This has been a great win-win and a true example how SkillSource helps workers overcome barriers and provides businesses with well-prepared job candidates.



Participants at Local Community Colleges	16 - 17 Students (YTD)			15-16 Students (YTD)		
	Big Bend	WVC	WVC Omak	Big Bend	WVC	WVC Omak
Health Care	3	10	3	10	24	6
Office	3	7	1	11	14	1
Industrial & Technical	14	21	0	41	28	0
Other	0	0	2	0	3	3



## Registration & Exit

	GA YTD	Annual Goal
<b>Total Served</b>	<b>224</b>	<b>723</b>
<b>Adults</b>		
Registered	68	93
Placement Rate (% employed at exit)	87%	80%
Credential Rate (% trained who earn a credential)	NA	NA
<b>Dislocated Workers (Regular &amp; Discretionary)</b>		
Registered	49	136
Placement Rate (% employed at exit)	83%	88%
Credential Rate (% trained who earn a credential)	NA	NA
<b>Youth</b>		
Registered	71	72
Placement Rate (% of youth employed or in post sec ed)	100%	58%
Credential Rate (% of youth who achieved a credential)	NA	NA

## Follow Up (Q3 through 3/2016)



	Area Actual	Adjusted Target
<b>Adults</b>		
Entered Employment (employed 1 <sup>st</sup> quarter after exit)	87%	77%
Retention (employed 1 <sup>st</sup> , 2 <sup>nd</sup> , & 3 <sup>rd</sup> quarter after exit)	80%	87%
Earnings (average monthly earnings)	\$2457/mo	\$2266/mo

<b>Dislocated Workers</b>	<b>Actual</b>	<b>Target</b>
Entered Employment	86%	85%
Retention	93%	88%
Earnings	\$2876/mo	\$2500/mo

<b>Youth</b>	<b>Actual</b>	<b>Target</b>
Certificate	53%	48%
Literacy/Numeracy	44%	64%
Placement Rate	73%	54%



<b>Workforce Investment Fiscal</b>	<b>Budget</b>	<b>Expenditures</b>	<b>Expenditure Rate</b>	<b>Obligation Rate</b>
SkillSource:				
Human Resources	809,436	196,058	24%	
Physical Resources	290,726	84,687	29%	
Employer Based	212,576	47,344	22%	36%
Vocational Institutions/Colleges	163,102	18,765	12%	34%
Support and Incentives	24,704	3,724	15%	
<b>Total</b>	<b>1,500,544</b>	<b>350,578</b>	<b>23%</b>	