



Grant/Adams Quarterly Performance Report

July 1, 2018 ~ March 31, 2019

Choosing a Whole New Direction

After the birth of her first child, Samantha decided to make a career change. She was unsure what her options were for finding another opportunity and came to SkillSource for answers on how she could develop her skills and get training in a new career field.

While looking for permanent employment, Samantha worked as a seasonal server in a local restaurant but had her hours cut when the busy season ended. An initial OJT was attempted with a local production facility, but it wasn't a good fit for Samantha and her job search continued. Discouraged and worried about her employment struggles, Samantha decided to try another career pathway and applied for a position as a Community Manager with a new company in town.

Rudeen Management recently expanded operations to Moses Lake, bringing over 70 new apartment homes to the community. When approached with an opportunity for help in training their new Community Manager, they jumped at the idea. Local manager Josh Wilhelm shared information about On-the-Job Training with their corporate office and they were excited to begin training.

While Rudeen Management provided a framework of training and the objectives of the job, SkillSource assisted in developing a Job Task Analysis (JTA) to identify Samantha's skill gap. Samantha's previous experience was varied and she would need a lot of training to grow into the Community Manager position. She needed to learn all facets of community and property management including contract development, standards and practices, renting and showing properties, and working with vendors. Samantha's JTA was used as a training framework and all parties agreed that this partnership was ideal for their needs.



Samantha learned her new job quickly and asks for help when she has doubts. The company is very accommodating and encouraging, and always available to help. Samantha has taken the lead and become exactly what Rudeen Management wanted out of their Community Manager. She continues to expand the property's online presence, attend community events, and advertise the brand to potential renters. Samantha fills apartments with customers who are satisfied and happy with their new homes. Her decision to move in a new career direction has improved not only her own life, but the lives of many Moses Lake residents who now have a place to call their own.



Registration & Exit

	YTD Actual	Annual Goal
Total Served	520	792
Adults		
Registered	95	108
Placement Rate (% employed at exit)	76%	70%
Credential Rate (% trained in voc ed who earn a credential)	85%	63%
Dislocated Workers (Regular & Discretionary)		
Registered	100	110
Placement Rate (% employed at exit)	89%	87%
Credential Rate (% trained in voc ed who earn a credential)	80%	67%
Youth		
Registered	106	100
Placement Rate (% of youth employed or in post sec ed)	54%	67%
Credential Rate (% youth who achieved a HSD or GED)	37%	53%



Participants in Occupational Education	18-19 Students (YTD)				17 - 18 Students (YTD)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	16	25	9	26	11	21	18	12
Office	18	7	2	4	15	6	3	2
Industrial & Technical	16	5	2	38	26	28	2	25



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
Career Services	884,901	612,714	69%	92%
Basic		203,617		
Individual		409,098		
Employer Based Training				
On-The-Job / Incumbent Worker Training	135,500	37,224	27%	35%
Work Experiences/Project Learning	117,181	67,304	64%	75%
Occupational Education	224,997	125,956	26%	48%
Healthcare		22,802		
Office		35,600		
Industrial/Technical		67,554		
Basic Education				
Secondary Education	334,409	340,443	102%	136%
Computer Basics	65,152	45,786	70%	93%
Support and Incentives	33,842	29,472	87%	116%
Total	1,795,982	1,258,899	70%	92%
Apprenticeship	299,484	80,886	27%	94%