

Grant/Adams Quarterly Performance Report July 1, 2019 ~ September 30, 2019

Drinking in Success

Enrique worked as a seasonal farm laborer for many years, sustaining his young family through annual seasonal lay-offs lasting several months at a time. Enrique felt he needed to relocate to find year-round work and moved to Moses Lake, Washington. He found a few temporary jobs through a local staffing agency, Total Employment and Management (TEAM). Unable to collect unemployment between these short term jobs, Enrique became desperate to secure permanent employment.

Midway Beverage Inc. is a distributor of a large variety of beverages throughout Grant County and was needing a Warehouse Loader and Merchandiser. TEAM referred Enrique to apply. SkillSource, TEAM and Midway Beverage have developed a job-training partnership over recent months. TEAM provides HR and staffing services for Midway Beverage and other area businesses. Midway and TEAM have worked with SkillSource to help provide work-based training for new staff. Once they interviewed Enrique and found him to be a good fit for their organization, SkillSource began the work of developing an On-the-Job Training contract. Both businesses find that OJT provides a great training structure for new employees and their supervisors and appreciate the mentoring and coaching that SkillSource provides newly hired workers.

At SkillSource, Enrique had completed several career assessments. As a result, it was apparent that he had a winning attitude and was willing to learn, grow and cross-train. He demonstrated good attendance, and selected a career path that matched his interests and aptitudes. Enrique had dropped out of high school and was discovering that no diploma was a significant barrier to finding a long-term career. To address this deficiency, SkillSource also connected Enrique with Big Bend Community College to enroll in High School courses in the evenings after work just across the street from his job. Midway Beverage agreed to support his educational goals and ensure that he would be off work in order to be on time for night school. In addition, since Enrique was out of work for some time he needed to get back on steady financial ground. SkillSource provided gas assistance to help him get to work for a few weeks.

The Job task analysis and OJT contract were jointly developed between SkillSource, Midway Beverage and Enrique. As they are responsible for staffing duties, TEAM has also participated in portions of Enrique's progress tracking and training. Despite the amount of training and skill development needed for the job, Enrique has thrived.

The staff and management of Midway Beverage really appreciate Enrique, his work ethic, great smile and positive attitude. His supervisors all say that he is a good example to their other newly hired warehousemen and merchandisers, and that he consistently goes the extra mile. Enrique is well on his way to becoming a route distributor with his own route. The company is looking at ways to develop him and help him complete his CDL as he is responsible, punctual, and one of their greatest new hires in a long time. Enrique received a pay raise at the completion of his training!

Everyone is pleased that Midway found another quality employee and that Enrique is drinking in success as a result of hard work.



Congratulations to you both!

Registration & Exit	YTD Actual	Annual Goal							
Total Served	271	784							
Adults									
Registered	58	107							
Placement Rate (% employed at exit)	83%	70%							
Credential Rate (% trained in voc ed who earn a credential)	n/a	63%							
Dislocated Workers (Regular & Discretionary)									
Registered	53	150							
Placement Rate (% employed at exit)	82%	87%							
Credential Rate (% trained in voc ed who earn a credential)	60%	67%							
Youth									
Registered	63	102							
Placement Rate (% of youth employed or in post sec ed)	80%	68%							
Credential Rate (% youth who achieved a HSD or GED)	73%	53%							

Participants in Occupational Education	19-20 Students (YTD)			18-19 Students (YTD)				
	Big Bend	WVC	WVC Omak	Other	Big Bend	wvc	WVC Omak	Other
Health Care	10	25	7	6	16	26	12	23
Office	9	3	1	1	12	4	2	7
Industrial & Technical	8	1	1	19	25	7	2	48

Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
Career Services	1,013,463	236,797	23%	93%
Basic		67,797		
Individual		169,000		
Employer Based Training				
On-The-Job / Incumbent Worker Training	142,850	16,286	11%	27%
Work Experiences/Project Learning	210,214	52,475	25%	26%
Occupational Education	227,269	37,620	17%	34%
Healthcare		3,157		
Office		12,013		
Industrial/Technical		22,450		
Basic Education				
Secondary Education	223,649	77,233	35%	138%
Computer Basics	76,682	13,122	17%	68%
Support and Incentives	49,225	10,636	22%	86%
Total	1,943,352	444,169	23%	78%
Apprenticeship - (AJAC*) (pending corrected invoice)	98,000	98,000	100%	
Sector Partnership - (NCESD*)	175,000	151,359	86%	
HR on the Job - (BBCC*)	9,234	9,234	100%	
* Contract to date				