



## Grant/Adams Quarterly Performance Report July 1, 2021 - March 31, 2022

## A Fresh Start, A Great Fit

Inland Propane is a locally owned and operated company based in Grant and Adams counties. They serve farm, commercial and residential customers, specializing in propane tank sales and installation. Customer service is a #1 priority for Inland Propane and they pride themselves on doing the job right the first time. Inland Propane needed a new employee to fill a local driver position. This employee would be traveling through local counties but home every night. Even with a desirable route and competitive pay, finding a qualified, licensed driver with Hazardous Materials (HAZMAT) certifications was a challenge.

Fernando Gomez was born and raised in California. While growing up he got into some trouble with the law, and ended up serving time in prison. After deciding to move to Washington for a fresh start, he ended up working for a local manufacturing company until reductions in force cost him the position. Fernando took another job with another local manufacturing company for only one month before being laid off again.

Knowing that repeated job losses would not support him or his family, Fernando decided that he needed to make a change, He had heard that SkillSource provided great retraining options, so he decided to check it out. Fernando went through career planning workshops and, with much thought and discussion with his counselor, decided that a good fit for him would be CDL truck driving. Trucking companies are often open to hiring the formerly justice involved, with livable wages, and there are many job openings in the area.

Fernando chose to attend T-Enterprises truck driving school in Pasco WA. He stated that the training was great and T-Enterprises is an excellent school. After graduating and earning his CDL, Fernando expected a longer than average job search due to his criminal history, but was optimistic that he would find work soon. To his surprise, the job search didn't take long at all and he secured a driving

position utilizing his HAZMAT certification driving for Inland Propane. Fernando was extremely excited to be starting a new career with more stability, better hours, and higher pay!

Months later, Fernando is doing well in his position and Inland Propane is happy to have a reliable, professional and customer friendly driver on their team. Congratulations to Fernando and Inland Propane for making a fresh start and a great fit!



Registration & Exit	Actual	Annual Goal	
Total Served	344	512	
Adults			
Registered	51	90	
Placement Rate (% employed at exit)	100%	70%	
Credential Rate (% trained in voc ed who earn a credential)	86%	63%	
Dislocated Workers (Regular &	Discretionary)		
Registered	83	132	
Placement Rate (% employed at exit)	85%	87%	
Credential Rate (% trained in voc ed who earn a credential)	92%	67%	
Youth			
Registered	76	78	
Placement Rate (% of youth employed or in post sec ed)	77%	68%	
Credential Rate (% youth who achieved a HSD or GED)	50%	53%	

Participants in Occupational Education	21-22 Students (YTD)			20-21 Students (YTD)				
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	9	21	3	9	13	27	4	15
Office	9	4	1	13	12	13	4	14
Industrial & Technical	13	2	1	49	13	1	1	61

Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
Career Services	1,022,194	681,895	67%	97%
Basic		218,206		
Individual		463,689		
Work Based Training				
On-The-Job / Incumbent Worker Training	171,264	34,668	20%	50%
Work Experiences* / Project Learning	265,328	92,182	35%	56%
Occupational Education	238,613	184,190	77%	93%
Healthcare		25,426		
Office		41,099		
Industrial/Technical		117,665		
Basic Education				
Secondary Education	92,449	71,177	77%	116%
Computer Basics	83,151	31,571	38%	55%
Support and Incentives	68,302	29,016	42%	61%
Total	1,941,301	1,124,699	58%	85%

Hunger Relief (HR) was approved after the budgets were in place. Work Experience Wage budget has been increased by \$52,000 reflecting GA's portion of HR that runs through 6/2022.