



**Board Meeting**  
**Via Zoom**  
**Tuesday, November 30th**  
**5:30 pm**

## **Chelan/Douglas Quarterly Performance Report**

**July 1, 2021 - September 30, 2021**

### **Building a Career With Firm Foundations**

In 1981, Arnie Pipkin and his wife Michelle started Pipkin Construction, a company based on integrity, quality, and hard work. Pipkin Construction began by excavating foundations, installing sewer and septic systems, and preparing driveways and sidewalks. 35 years later, it has grown into a multifaceted construction company, but still holds the same core values that Arnie and Michelle instilled from the beginning.

When Corde came to SkillSource in January 2021, he was 20 years old, and had spent almost 5 years in juvenile detention. He had recently been moved to the Canyon View Community Facility in East Wenatchee. Corde had earned his high school diploma at Green Hills Detention Center, and completed the Construction Boot Camp 160-hour pre-apprenticeship program, revealing a strong desire and aptitude for carpentry and construction.

SkillSource Trainer, Jim Adamson entered the picture when contacted by Trades Education and Pre-apprenticeship (TEPA) who was working with Inland Association of General Contractors (IAGC) to find local construction companies possibly interested in training Corde as a Carpenter apprentice. The IAGC is a 100% non-union organization that works only on commercial construction projects (schools, etc). Working together, they all felt on-the-job training (OJT) would help facilitate finding a company to employ and train Corde.

Jim contacted Pipkin Construction and presented the benefits of coupling OJT with apprenticeship. They met and hired Corde then developed a training and support plan. SkillSource purchased good work boots, provided transportation assistance and all around support and communication links with Canyon View in order to ensure success.

All throughout the training, Jim followed up with Corde and Pipkin and found that Corde enjoyed the work, was responsible, worked hard, and was highly praised by the job foreman. Corde also acquired another job at Dollar Store, and was working there part-time in the evenings and on weekends.

Shortly before the OJT ended, Corde was to be released from Canyon View Community Center and needed a place to live. Jim worked with Daiam Navarro, Community Connections Coordinator, at WorkSource Wenatchee to help find housing. As a result, Corde is now a verified renter and has a new apartment! He also purchased a car and can now drive himself to and from work.

Corde successfully completed his OJT at the end of June 2021. He is now full-time with Pipkin, working 50-60 hours a week, earning \$18 an hour, and is very happy with his well earned career.

Pipkin built the foundation with their commitment to core values. SkillSource worked with them to make sure that Corde was able to work by those values, and now they are building success together.

Congratulations to Corde and Pipkin Construction!





## Registration & Exit

	Actual	Annual Goal
<b>Total Served</b>	<b>270</b>	<b>656</b>
<b>Adults</b>		
Registered	58	93
Placement Rate (% employed at exit)	71%	70%
Credential Rate (% trained in voc ed who earn a credential)	75%	63%
<b>Dislocated Workers (Regular &amp; Discretionary)</b>		
Registered	72	141
Placement Rate (% employed at exit)	100%	87%
Credential Rate (% trained in voc ed who earn a credential)	50%	67%
<b>Youth</b>		
Registered	50	81
Placement Rate (% of youth employed or in post sec ed)	80%	67%
Credential Rate (% youth who achieved a HSD or GED)	40%	53%



Participants in Occupational Education	21-22 Students (YTD)				20-21 Students (YTD)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	6	20	2	6	13	27	4	15
Office	10	5	1	11	12	13	4	14
Industrial & Technical	5	0	0	14	13	1	1	61



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
<b>Career Services</b>	<b>978,194</b>	<b>212,828</b>	<b>22%</b>	<b>88%</b>
Basic		53,207		
Individual		159,621		
<b>Employer Based Training</b>				
On-The-Job / Incumbent Worker Training	171,813	14,102	8%	22%
Work Experiences / Project Learning	195,133	51,408	26%	34%
<b>Occupational Education</b>	<b>242,500</b>	<b>39,409</b>	<b>16%</b>	<b>43%</b>
Healthcare		6,742		
Office		9,617		
Industrial/Technical		23,050		
<b>Basic Education</b>				
Secondary Education	456,870	84,569	19%	74%
Computer Basics	116,770	24,250	21%	83%
<b>Support and Incentives</b>	<b>60,138</b>	<b>2,846</b>	<b>5%</b>	<b>19%</b>
<b>Total</b>	<b>2,221,418</b>	<b>429,412</b>	<b>19%</b>	<b>68%</b>