



Board Meeting
Via Zoom
Tuesday, November 29
5:30 pm

Grant/Adams Quarterly Performance Report

July 1, 2022 - September 30, 2022

A Blossoming Career Takes Root

Desert Rose Design, a floral shop and café in Othello, has experienced impressive growth over the past few years. Even COVID didn't slow things down. Recruiting and hiring skilled staff was a real challenge, so business owner Melody called SkillSource for help. She received helpful information about job training options for both youth and adults and was provided with referrals to her open positions.



As it happened, Melody had met a young adult with a great attitude and lots of potential, but very little work experience. A recent high school graduate, Ebony wanted to grow a career and was interested in floral design. Ebony qualified for, and was eventually enrolled in, both the Youth and Adult training programs. Ebony's assessments indicated that a Work Experience would be a great first step in her career development. Satisfied with the maturity, growth and work ability she displayed over 300 hours, Desert Rose Design offered Ebony a full-time job as a Floral Designer/Barista. In reviewing the gap between the job description and Ebony's skills, she began on-the-job training (OJT) to continue her climb toward success.

Ebony enjoys working in the flower shop assisting with floral arrangements, bouquets, orders, and deliveries. She also helps with the growing business's café grand opening. She trained as a barista and took on additional responsibilities after the café opened to the public. Ebony worked to master her social media marketing skills, helping promote Desert Rose Designs online and driving traffic to the store. She even models the boutique's clothing!



Desert Rose Designs had a clear problem and Ebony was the solution. They needed a skilled and diverse team member, and Ebony enjoys the friendly environment, great coworkers and a flexible and encouraging supervisor.

Congratulations Ebony and Desert Rose Design on helping each other bloom brightly!



Registration & Exit

	Actual	Annual Goal
Total Served	182	539
Adults		
Registered	36	70
Placement Rate (% employed at exit)	94%	70%
Credential Rate (% trained in voc ed who earn a credential)	100%	63%
Dislocated Workers (Regular & Discretionary)		
Registered	47	113
Placement Rate (% employed at exit)	90%	87%
Credential Rate (% trained in voc ed who earn a credential)	100%	67%
Youth		
Registered	50	105
Placement Rate (% of youth employed or in post sec ed)	71%	68%
Credential Rate (% youth who achieved a HSD or GED)	57%	53%



Participants in Occupational Education	22-23 Students (YTD)				21-22 Students (Year Total)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	15	14	5	6	9	23	2	10
Office	5	2	0	6	10	4	1	18
Industrial & Technical	8	3	0	13	11	2	0	68



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
Career Services	1,171,113	261,465	22%	93%
Basic		71,213		
Individual		190,222		
Work Based Training				
On-The-Job / Incumbent Worker Training	189,479	20,714	11%	32%
Work Experiences / Project Learning	210,546	54,300	26%	47%
Occupational Education	280,315	32,657	12%	35%
Healthcare		5,000		
Office		5,791		
Industrial/Technical		21,866		
Basic Education				
Secondary Education	123,464	39,227	32%	103%
Computer Basics	65,239	10,916	17%	67%
Support and Incentives	82,637	10,379	13%	63%
Total	2,122,793	429,628	20%	74%