



**Board Meeting  
Via Zoom  
Tuesday, June 27  
5:30 pm**

## **Grant/Adams Year-End Performance Report**

**July 1, 2022 - March 31, 2023**

### **Diamond In The Rough**

After serving four years in the US Navy, Allen struggled to find his fit, working seasonal and temporary jobs and not lasting with any employer for long. Following a job loss, he came to SkillSource seeking to discover a better path forward. Allen worked closely with a SkillSource Training Coordinator, getting coaching and guidance on job search, personal grooming and work preparation.

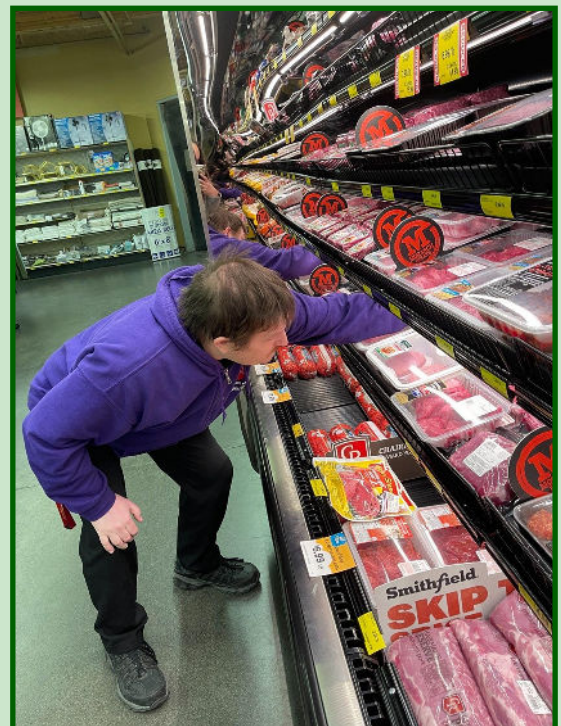
Grocery Outlet in Moses Lake has a history of successful Work Experiences (WEX) for SkillSource Youth. The business is always looking for hard working individuals to join their customer service team. Since the beginning of the COVID pandemic, things have been busy and the business struggled to stay sufficiently staffed at times. Given Allen's recent work history, the SkillSource team approached Paul, the store owner, to see if he might consider an adult for a Work Experience role. Paul was eager to give Allen a try and a WEX contract was developed.

For two months, Allen was provided the chance to really prove himself on the job as a stock clerk. His evaluations weren't always perfect. He was coached on things like staying on task and he missed some time due to personal illness. At one point, he was ready to quit the job due to some interpersonal frustrations. However, he persisted. He was dependable and ready to learn and the Grocery Outlet team saw and appreciated Allen and his contributions.

At the end of Allen's work experience, Paul knew he was a "keeper". He didn't want to lose him! Allen was offered a full time role as a cashier who also assisted in the meat department. Since this was a new role at the store, a short On-the-Job Training (OJT) contract was developed to help Grocery Outlet continue to train Allen in even more advanced skills. Allen continued to thrive and completed his OJT with strong reviews. Six months after completing training, Allen was promoted to the Meat Department Manager!

The team at Grocery Outlet is always ready to train and develop great new members for their team. They know that, in tough hiring markets, investing in their staff is the only way to succeed. Paul recognized a diamond in the rough in Allen and is so grateful for the opportunity to help develop him into a leader in the store.

Congratulations to Grocery Outlet and to Allen for working hard to make success a reality!





<b>Registration &amp; Exit</b>		<b>Actual</b>	<b>Annual Goal</b>
<b>Total Served</b>		<b>399</b>	<b>539</b>
<b>Adults</b>			
Registered		<b>72</b>	<b>70</b>
Placement Rate (% employed at exit)		<b>93%</b>	<b>70%</b>
Credential Rate (% trained in voc ed who earn a credential)		<b>67%</b>	<b>63%</b>
<b>Dislocated Workers (Regular &amp; Discretionary)</b>			
Registered		<b>80</b>	<b>113</b>
Placement Rate (% employed at exit)		<b>90%</b>	<b>87%</b>
Credential Rate (% trained in voc ed who earn a credential)		<b>100%</b>	<b>67%</b>
<b>Youth</b>			
Registered		<b>84</b>	<b>105</b>
Placement Rate (% of youth employed or in post sec ed)		<b>74%</b>	<b>68%</b>
Credential Rate (% youth who achieved a HSD or GED)		<b>100%</b>	<b>53%</b>



Participants in Occupational Education	22-23 Students (YTD)				21-22 Students (Year Total)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	18	24	6	8	9	23	2	10
Office	9	4	1	9	10	4	1	18
Industrial & Technical	21	5	0	29	11	2	0	68



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
<b>Career Services</b>	<b>1,171,113</b>	<b>743,359</b>	<b>63%</b>	<b>93%</b>
<b>Work Based Training</b>				
On-The-Job / Incumbent Worker Training	189,479	45,343	24%	42%
Work Experiences / Project Learning	210,546	137,365	65%	81%
<b>Occupational Education</b>	<b>280,315</b>	<b>191,783</b>	<b>68%</b>	<b>92%</b>
Healthcare		28,933		
Office		24,391		
Industrial/Technical		138,459		
<b>Basic Education</b>				
Secondary Education	123,464	91,273	74%	99%
Computer Basics	65,239	31,163	48%	64%
<b>Support and Incentives</b>	<b>82,637</b>	<b>45,311</b>	<b>55%</b>	<b>81%</b>
<b>Total</b>	<b>2,122,793</b>	<b>1,285,597</b>	<b>61%</b>	<b>81%</b>