



Board Meeting  
Via Zoom  
Tuesday, November 28  
5:30 pm

## Grant/Adams Quarterly Performance Report July 1– September 30, 2023

### Brothers, Graduates, Co-Workers

Walgreens is one of the biggest pharmacies in Grant County. Moses Lake store manager Tracy says she is looking for good employees who are looking for a career rather than just a job. She depends on SkillSource to send qualified participants who are looking to start their career path. Walgreens got more than they bargained for when they were sent, not only one, but two participants with very unique backgrounds.

When Antonio Espino came to SkillSource, he had dropped out of school, was not working, and was homeless. He knew he wanted more in life, and so he started the journey to finish his education. Unfortunately, Antonio faced many struggles—the death of a family member, financial problems, and he was even shot. It was time to make a change. He returned to SkillSource after convalescing to finish his program. His first step was to set goals to earn his GED and learn work maturity. Antonio successfully completed pre-employment training workshops and two work experiences with SkillSource assisting with support services. In October 2022, he earned his GED.



*Antonio Espino*

Antonio told his career counselor, Amanda, that he wanted to get certified in Pharmacy Education. Through the connection with Tracy at Walgreens, Antonio was offered a job in the customer service department while training to be a pharmacy technician. Tracy was so impressed by Antonio's résumé and interview skills that she hired him on the spot. After completing in-house training and certification as a technician assistant, he went on to enroll in the Pharmacy Assistant program and is scheduled to complete it in December 2023. Antonio has been a true asset to the Walgreens family as he shows work maturity, confidence, and excellent customer service skills. Antonio thanks SkillSource for their program and all he has learned through workshops, work experiences, and other services. He is grateful to his career counselors for their attention to detail and support. He even referred his brother Estephan to SkillSource's youth program.



*Estephan Espino*

Estephan, 16, had also dropped out of school and had a troubled past he was trying to leave behind him. Taking a cue from his brother, he entered SkillSource's youth program, attended pre-employment workshops and successfully finished a work experience. During this time, he graduated high school and made a connection with Lorena, a new manager at Walgreens. Lorena talked to Estephan about a customer service department job, but he hesitated out of respect for his brother. Lorena reached out to his career counselor and stressed how they would like to hire Estephan. Estephan has now worked at Walgreens since September and is doing well.

SkillSource is grateful to Walgreens for their commitment to training and developing young career seekers, and especially proud of these brothers who are now graduates and co-workers. Congratulations!



## Registration & Exit

	Actual	Annual Goal
<b>Total Served</b>	<b>180</b>	<b>455</b>
<b>Adults</b>		
Registered	52	63
Placement Rate (% employed at exit)	95%	70%
Credential Rate (% trained in voc ed who earn a credential)	60%	63%
<b>Dislocated Workers (Regular &amp; Discretionary)</b>		
Registered	20	88
Placement Rate (% employed at exit)	100%	87%
Credential Rate (% trained in voc ed who earn a credential)	100%	67%
<b>Youth</b>		
Registered	72	61
Placement Rate (% of youth employed or in post sec ed)	100%	68%
Credential Rate (% youth who achieved a HSD or GED)	100%	53%



Participants in Occupational Education	23-24 Students (YTD)				22-23 Students (Year Total)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	7	12	8	10	18	26	6	13
Office	4	4	0	6	8	11	1	9
Industrial & Technical	2	6	0	19	21	6	0	61



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
<b>Career Services</b>	<b>1,082,795</b>	<b>235,267</b>	<b>22%</b>	<b>93%</b>
<b>Work Based Training</b>				
On-The-Job / Incumbent Worker Training	173,400	13,465	8%	23%
Work Experiences / Project Learning	185,992	57,904	31%	40%
<b>Occupational Education</b>	<b>257,640</b>	<b>42,349</b>	<b>16%</b>	<b>39%</b>
Healthcare		1,318		
Office/Other		0		
Industrial/Technical		41,031		
<b>Basic Education</b>				
Secondary Education	136,266	36,320	27%	107%
Computer Basics	73,985	10,445	14%	56%
<b>Support and Incentives</b>	<b>210,322</b>	<b>11,042</b>	<b>5%</b>	<b>43%</b>
<b>Total</b>	<b>2,120,400</b>	<b>406,792</b>	<b>19%</b>	<b>70%</b>