



Board Meeting
Confluence Tech Center,
Wenatchee
Friday, March 15 4 :30 pm

Grant/Adams Quarterly Performance Report

July 1– December 31, 2023

Return on Investment

When Country Financial in Moses Lake was looking for customer service and marketing support, Cadence, a recent high school graduate, applied for the job. Juli Rasmussen, financial advisor with Country Financial, saw potential with Cadence, but Cadence lacked work maturity and had a skills gap. Juli had past experience with SkillSource helping adults with on-the-job training, so she was familiar with the services and resources available. She recommended that Cadence visit SkillSource for additional training.

Cadence came into SkillSource in Moses Lake and completed a Get Hired 101 workshop and a basic computer training course. Her youth career counselor, Amanda, then helped place her in a work experience opportunity with Country Financial as a receptionist, which gave her the opportunity to hone her work readiness skills while also contributing essential front desk support to the office. SkillSource helped Cadence with funds to pay for her professional attire for her work experience and money for gas to get to work.

When Cadence successfully completed her work experience with Country Financial, she told her youth career counselor that she was interested in becoming a licensed insurance and financial agent. Juli Rasmussen enthusiastically supported this plan, impressed by Cadence's dedication and growth. SkillSource supported Cadence with financial aid for her insurance training course and materials and then set her up with a paid internship as a Level One Customer Service Assistant. Upon completing her internship, Julie hired Cadence full-time as an Office Assistant for Country Financial. Cadence is scheduled to take her insurance license exam at the end of January, which will offer Cadence even more opportunities for growth and success in the future!

An investment in a person's potential pays off for everyone. Thank you to Juli Rasmussen and Country Financial Moses Lake for connecting Cadence to SkillSource for training. And thank you to Cadence for her willingness to lean in and learn and her dedication to succeed on this promising path!

Congratulations!



Cadence behind the desk at Country Financial Moses Lake, pictured here with one of her trainers, Marisol.



Registration & Exit

	Actual	Annual Goal
Total Served	257	455
Adults		
Registered	72	64
Placement Rate (% employed at exit)	94%	77%
Credential Rate (% trained in voc ed who earn a credential)	57%	83%
Dislocated Workers		
Registered	23	61
Placement Rate (% employed at exit)	70%	82%
Credential Rate (% trained in voc ed who earn a credential)	100%	65%
Youth		
Registered	83	61
Placement Rate (% of youth employed or in post sec ed)	71%	60%
Credential Rate (% youth who achieved a HSD or GED)	75%	50%



Discretionary Grant Enrollments: Federal EcSA: 24/28; State EcSA 27/37; QUEST DWG 6/26

Participants in Occupational Education	23-24 Students (YTD)				22-23 Students (Year Total)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	7	12	8	10	18	26	6	13
Office	4	4	0	6	8	11	1	9
Industrial & Technical	2	6	0	19	21	6	0	61



Workforce Investment Fiscal	Budget Mod 1	Expenditures	Expenditure Rate	Obligation Rate
Career Services	1,168,604	486,037	42%	86%
Work Based Training				
On-The-Job / Incumbent Worker Training	161,400	34,096	21%	44%
Work Experiences / Project Learning	193,866	84,080	43%	50%
Occupational Education	299,840	93,628	31%	55%
Healthcare		17,760		
Office/Other		833		
Industrial/Technical		75,035		
Basic Education				
Secondary Education	148,020	69,978	47%	95%
Computer Basics	72,001	21,467	30%	60%
Support and Incentives	275,402	40,359	15%	39%
Total	2,319,133	829,645	36%	70%
<i>Added Business Navigator and Community Reinvestment</i>				