



**Board Meeting**  
**Tuesday, June 21st**  
**5:30 pm**  
**Via Zoom**

## **Chelan/Douglas Quarterly Performance Report**

**July 1, 2021 - March 31, 2022**

### **Locking It In!**

In 1942, Archie and Mary Lodge opened the Wenatchee Cycle Shop, selling and repairing bicycles. In 1948, Archie purchased a key machine for cutting keys and installed a small booth, nicknamed “the Keyhole”, in the back of the shop. After many years of growing and developing the Locksmith business, Archie’s son, Ron, and his wife, Jeanne, turned the small booth into a thriving security business—Keyhole Security. But none of them could foresee the COVID-19 pandemic which made it very difficult to hire talented workers. SkillSource was able to help Keyhole Security find a reliable employee and continue their tradition of serving our valley.

Skyler contacted SkillSource in June 2020 as a 17 year old struggling to thrive in traditional education during the pandemic. SkillSource trainer Christy Mataya used assessments and interviews to identify his strengths as being a fast worker, working well with others, and being a tactile learner. Skyler worked on the WSU Chelan County Extension Eco-Stewardship project that summer, learning to work as part of a team on a variety of outdoor projects. In August 2020, Skyler transitioned to online learning with staff support due to the pandemic. As with many of his peers and instructors, he struggled with making progress in the online environment. But Skyler persevered and passed all of his GED tests by April 2021. Skyler then received his High School Equivalency in June of 2021 when he walked with his class in the first in-person SkillSource Learning Center graduation in two years.

With his high school equivalency and work readiness on his résumé, Skyler began a SkillSource funded internship at Keyhole Security. Skyler was particularly interested in learning more about the operations of a retail store. Dave Langlois, general manager of Keyhole Security, wanted to provide more training opportunities because Skyler excelled in his internship. Skyler completed the internship and On-the-Job Training (OJT) to learn more as a Locksmith Technician learning industry specific tasks. While completing his training, SkillSource assisted with additional supports (a uniform and driver's license fees) to set him up for success in his new career.

The pandemic has been hard on both students, career seekers and businesses. Despite the adversities presented, Keyhole Security and Skyler have found success together. Skyler is now working fulltime, earning \$16.00 hour as a Locksmith Technician 2 and looks forward to continuing grow with the company. Congratulations to Skyler and Keyhole Security! You really “locked it in”!





## Registration & Exit

	Actual	Annual Goal
<b>Total Served</b>	<b>468</b>	<b>656</b>
<b>Adults</b>		
Registered	83	93
Placement Rate (% employed at exit)	86%	70%
Credential Rate (% trained in voc ed who earn a credential)	71%	63%
<b>Dislocated Workers (Regular &amp; Discretionary)</b>		
Registered	93	141
Placement Rate (% employed at exit)	90%	87%
Credential Rate (% trained in voc ed who earn a credential)	60%	67%
<b>Youth</b>		
Registered	64	81
Placement Rate (% of youth employed or in post sec ed)	86%	67%
Credential Rate (% youth who achieved a HSD or GED)	38%	53%



Participants in Occupational Education	21-22 Students (YTD)				20-21 Students (YTD)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	9	21	3	9	13	27	4	15
Office	9	4	1	13	12	13	4	14
Industrial & Technical	13	2	1	49	13	1	1	61



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
<b>Career Services</b>	<b>978,194</b>	<b>636,696</b>	<b>65%</b>	<b>85%</b>
Basic		159,174		
Individual		477,522		
<b>Employer Based Training</b>				
On-The-Job / Incumbent Worker Training	171,813	37,352	22%	35%
Work Experiences* / Project Learning	264,133	119,927	45%	62%
<b>Occupational Education</b>	<b>242,500</b>	<b>168,835</b>	<b>70%</b>	<b>91%</b>
Healthcare		58,288		
Office/Other		49,607		
Industrial/Technical		60,940		
<b>Basic Education</b>				
Secondary Education	456,870	292,095	64%	92%
Computer Basics	116,770	98,156	84%	111%
<b>Support and Incentives</b>	<b>60,138</b>	<b>28,994</b>	<b>48%</b>	<b>57%</b>
<b>Total</b>	<b>2,290,418</b>	<b>1,382,055</b>	<b>60%</b>	<b>81%</b>

\* Hunger Relief (HR) was approved after the budgets were in place. Work Experience Wage budget has been increased by \$69,000 reflecting CD's portion of HR that runs through 6/2022.